

*Case Study*  
***Just the job***



See it coming  
with Riskdisk.

**RISKDISK™**



Established in 2001, m2r Ltd is an international recruitment firm which has firmly established business ties in the UK and Middle East and is now a major force in the recruitment industry.

Munir Mamujee has now established the West Yorkshire based company to be a premier source of talent for UK and Middle East organisations, but without losing the caring, small company feel that made the company successful in the first place.

Today the company operates as part of a global network with partner offices throughout the Middle East and Asia Pacific, providing access to a huge candidate base for the many international clients.

With such success comes the odd downside. Munir revealed, "We have had our share of companies that engaged us to find staff and then failed to pay our fees. This was either through business failure or deliberate avoidance action. When we first set up the business we managed quite well without credit checking or risk assessment, but times change and it became a necessity to verify the credit status of some of the clients we were dealing with. In our business we find that it is more likely to be the smaller clients that will default, so the cost of obtaining credit references also became a factor to take into account when choosing a credit reference service provider."

Munir said, "we looked around for a reliable, cost effective credit reference company and considered a number of options before opting to use Riskdisk Limited. From the outset we found the company to be very useful in terms of the quality of information, as well as being an economic proposition, particularly when compared with some of the credit report costs quoted to us by alternative suppliers.

Munir added, "I have been a regular Riskdisk user for 4-years now. Their competitors still call me offering incentives to switch provider, along with promises of unrivalled service, but I remain unmoved. Riskdisk has always provided an excellent service and I know that I always have their excellent support if and when I need it. From a practical viewpoint the system is very user friendly and simple to master. Computer wizardry is not essential to getting a good result, quickly. I am also evaluating the new Riskdisk Hypermonitoring service, which can provide advance alerts on potential problems with customers or prospects.

Munir concluded, "If you want a simple and worry free credit reference solution, then I can speak confidently as an established and very satisfied user. Use Riskdisk, you certainly won't regret it and better still it won't break the bank."

*"Use Riskdisk, you certainly won't regret it, and better still it won't break the bank"*

*Munir Mamujee  
MD M2R*

